A collection of my all-time favorite quotes offered as **gifts for you** to **unwrap when you are ready** (one at a time *or* all at once).

> I hope you will find one that you cherish. ~ Kathy Letendre

Definition of happiness: the full use of your powers along lines of excellence. ~ John F. Kennedy

The adventure of life is to **learn**. The goal of life is to **grow**. The nature of life is to **change**. The essence of life is to **care**. The secret of life is to **dare**. The beauty of life is to **give**. The joy of life is to **love**! ~ William Arthur Ward

Every system is *perfectly designed* to get the results it *gets*. ~ Paul Batalden, MD (and repeated frequently by my colleague, Christian Milaster)

Plot the dots and watch the conversations change.
~ my colleague Davis Balestracci,
author "Data Sanity: A quantum leap to unprecedented results"

Where you stand [on a topic], depends on where you sit. ~ my colleague Dick Courcelle

Live as if you will die tomorrow. Learn as if you will live forever. Be happy now. ~ Chris Coffey

Next-Level leaders never stop learning.

~ my mentor, Mike McCartney

Kindness is never an accident. Generosity is always helpful. All feedback has value. Sunlight is the best disinfectant. ~ my colleague Jeff McKee, Psy.D.

Painting a vivid picture through numbers.

~ my colleague Andrew Hollo, author "From Impossible to Possible"

The paths to the future are not found but made, and the act of making them, changes both the maker and the destination.

~ Warren Bennis

In pursuing [improvement], stick to these four basic principles:

- 1. Develop a strong customer focus
- 2. Continually improve all processes
- 3. Involve employees
- 4. Mobilize data and team knowledge to improve decision making

~ Goal QPC, The Memory Jogger 2: Tools for Continuous Improvement and Effective Planning



Life is growth and change...

A fact we often forget... For in our deep quest to feel settled at last Into a comfortable phase of life, the changes, Small and large, that inevitably occur in our lives, Are often surprising, difficult, and hard to process... Yet, as we move through each chapter of our own, unique Thousand-chapter-long life story, it helps to remember That each change brings new learning, each phase we enter Leads us to the next, and the most challenging times Are often followed by personal and spiritual growth Of the deepest kind possible...

~ Caroline Joy Adams

Trust but verify.

~ Baldrige Organizational Excellence Program (quoting other sources)

If you want to think differently, move.

Sitting at the same desk in the same way = the same thoughts ~ Box of Crayons

When you realize you are in a hole, stop digging. ~ Unknown

To lead people, walk beside them... As for the best leaders, the people do not notice their existence. The next best, the people honor and praise. The next, the people fear; and the next, the people hate... When the best leader's work is done the people say, "We did it ourselves!"

~ Lao-Tsu

Whether you think you can or think you can't, you are usually right. ~ Henry Ford

Principles only mean something when you stick to them even when they're inconvenient. ~ Senator Laine Hanson (Joan Allen), "The Contender"

What got you here, won't get you there.

~ Marshall Goldsmith

Consensus is a four letter word. ~ Patrick Lencioni, author: *Five Dysfunctions of a Team*

A goal is not about what you accomplish.

It's about who you become.

 $^{\sim}$ Michael Hyatt, creator of the Full Focus Planner

This book is a personal survival guide for anyone who is striving to create change for the better within an organization. The world would be a poorer and duller place without people who are prepared to take on the established system and make it better. ~ my mentor and colleague, David Hutton, author: *The Change Agents' Handbook*

> Excellence is never an accident; it is always the result of high intention, sincere effort, intelligent direction and skillful execution; it represents the wise choice of many alternatives. ~ Unknown

The most important blog post:

It is on the most important blog.

Yours.

Even if no one reads it. The blog you write each day is the blog you need the most. It's a compass and a mirror, a chance to put a stake in the ground and refine your thoughts.

And the most important post? The one you'll write tomorrow.

~ Seth Godin